



New Technology for the Small Forest Grower / Contractor

Forest Growers Conference
18 October 2017





Project Goal

- Project Goal: Improve productivity and safety of harvesting on steep land and develop new forestry equipment for domestic and export sales
- Project commenced 2013 as part of Harvesting Technology Watch (Elmia Wood 2013)
- Vision: "To enable switching between a grapple processor head and a log loading grapple in 10 sec without leaving the operator cab, and with no contamination of the hydraulic system"
- Project budget = \$153,400 (\$125,900 spent to date)





Quick Coupler Project

- · Stage 1: Investigate FibreDrive, Sweden
 - · Adoption: Buy FibreDrive and implement
 - · Adaptation: FibreDrive manufacture NZ model
 - · Manufacture under license in NZ
- Stage 2: Identify NZ manufacturing partner
 - Satco Limited, SATCO® Logging Attachments, Tokoroa
 - Southstar Equipment NZ Ltd, Auckland
 - Doherty Engineered Attachments Ltd, Mount Maunganui







Quick Coupler Project

- · Stage 3: Design and build prototype in NZ
 - Doherty Engineered Attachments Ltd, Mount Maunganui
- · Stage 4: Install and field test
 - Forest Owner Marketing Services Ltd
 - · Production field trials
 - Field Demonstration





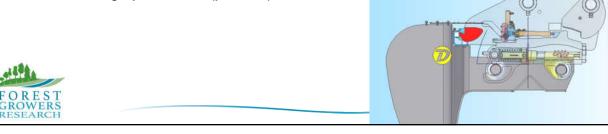


Quick Coupler Project



- Doherty automatic quick coupler
 - · First unit designed, built and lab tested
 - · Redesign to retrofit to first adopter machine
 - Marketed by Doherty Engineered Attachments Ltd
 - Target price \$45,000 (plus GST)



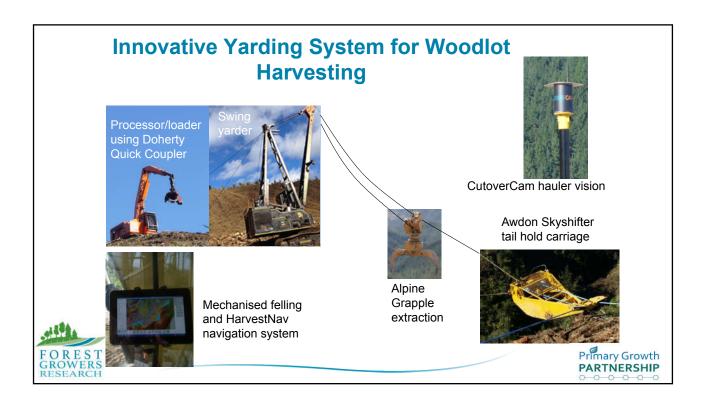


Savings Per Tonne From Base Sharing S8.00 \$7.00 \$6.00 \$8.00 \$5.00 \$8.00 \$5.00 \$1.00 \$5.00 \$1.00 \$5.00 \$1.00 \$5.00 \$1.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00 \$5.00

- For crews producing <220 tonnes per day
- One less base machine and operator
- \$2.86/m³ lower harvesting costs
- Pay back in 4 months







Technology Transfer

- Developed for NZ conditions
- De-risked investment by woodlot logging contractors
- Assisted local engineering firm to design, build and commercialise
- Confirmed early adopter contractor for Quick Coupler
- · Field demonstration to industry stakeholders
- Engage industry to support implementation





